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**LOS RIOS COMMUNITY COLLEGE DISTRICT**  
**Los Rios Campus Services- Special Meeting**

March 13, 2025  
District Office, HR Conference Room  
12:30pm  
Minutes  
(Approved 4/2/25)

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**Board Members Present:** Jesse Castillo, Sonia Ortiz Mercado, Mario Rodriguez, Koue Vang(via Zoom), Theresa Tena (via Zoom)

**Board Members Absent:** None

**1. INTRODUCTIONS**

Mario called the meeting to order at 12:35pm.

**2. PUBLIC COMMENTS**

There were no public comments.

**3. BEVERAGE SERVICES RFP**

Jesse reported that Pepsi's exclusive pouring rights will expire on March 17, 2025. To determine the best course of action for districtwide beverage services, the District explored two options: conducting an optional RFP process and; operating districtwide beverage services without an exclusive pouring rights agreement. Through the optional RFP process, the District received one proposal which was from Pepsi. Pepsi's proposal includes an estimated financial commitment of \$970,000 over five years with a 45-50% cost increase on vending pricing. Pouring rights would also increase under Pepsi's proposal. Alternatively, the District received information from its current Dining and Beverage Services vendor, Pacific Dining, on the impacts of operating without a pouring rights agreement. Without an exclusive pouring rights agreement in place, Pacific Dining has offered lower pricing and an estimated financial value of \$750,000 over a five year period. The RFP committee discussed the two options and expressed a preference to move forward with Pacific Dining's proposal, and allowing the District's exclusive pouring rights agreement to lapse with Pepsi. The next steps involve contacting Pepsi to inform them that their proposal has been rejected.

Sonia Ortiz Mercado moved to approve to reject the Pepsi proposal. The motion was seconded by Mario Rodriguez  
*Motion carried, 5:0*

**5. FUTURE MEETINGS**

The next meeting will be on April 2, 2025, at Los Rios Community College District.

The meeting adjourned at 12:51pm.